

LABWARE[®]



Equitable Access to Laboratory Solutions: How SaaS and Enterprise Platforms Support Labs of Any Scale



One Size Doesn't Fit All

Exploring Different LIMS Delivery Models



Software as a Service (SaaS)

Designed for speed, simplicity, and accessibility – ideal for labs needing a cost-effective solution with minimal IT overhead.



Enterprise LIMS

Built for scale, flexibility, and control – ideal for labs with complex workflows, integrations, and requirements.

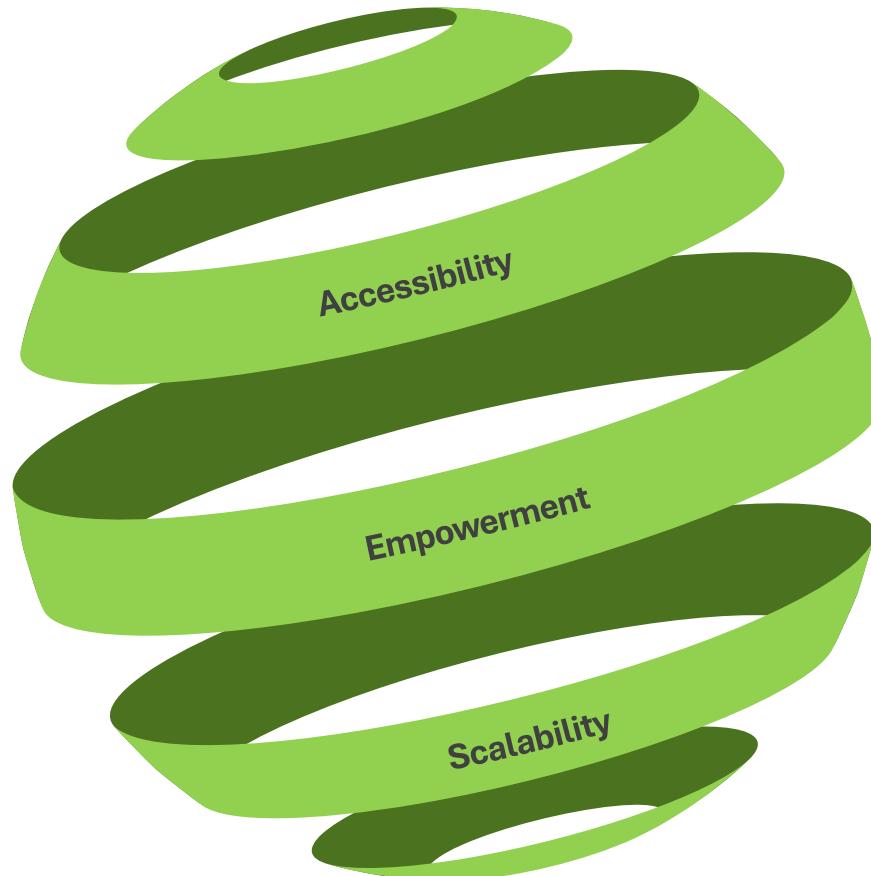


WebLIMS & Mobile ≠ SaaS

Web-based access is standard across most modern LIMS – but that doesn't mean it is SaaS. Enterprise platforms are just as mobile/web ready.

Understanding the Tradeoffs SaaS, Enterprise, and the Role of WebLIMS

| | SaaS | Enterprise LIMS | WebLIMS Context |
|------------------------|---|--------------------------------------|----------------------------------|
| Hosting | <i>Vendor Managed</i> | <i>Lab or Partner Managed</i> | |
| Configurability | <i>Low (Master Data & Gaps)</i> | <i>High (Fully Configurable)</i> | |
| IT Involvement | <i>Minimal</i> | <i>Significant</i> | <i>Either SaaS or Enterprise</i> |
| Cost Structure | <i>Subscription-Based</i> | <i>Licenses & Maintenance</i> | |
| Ideal Fit | <i>Labs With Limited Resources</i> | <i>Labs With Complex Needs</i> | |



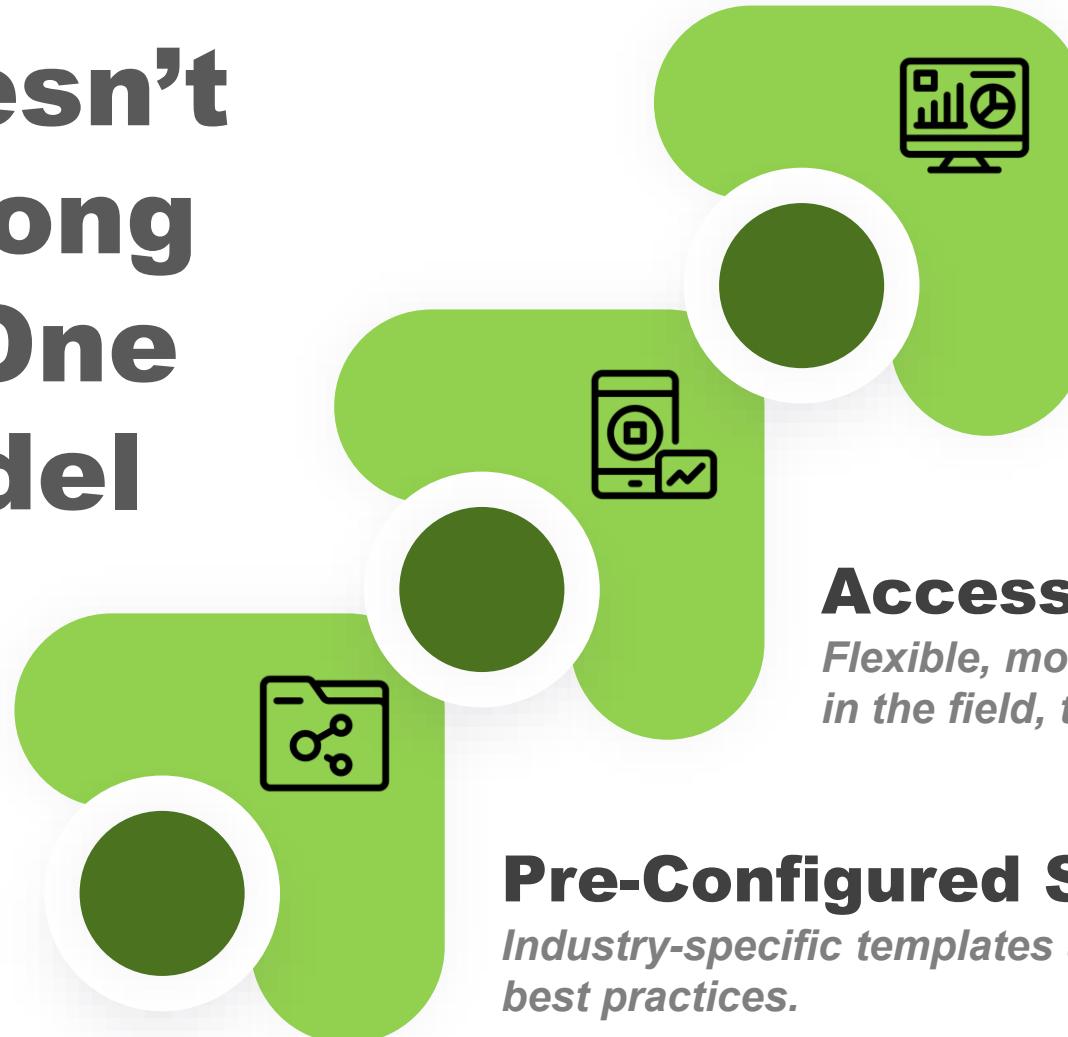
Design Shapes Outcomes

*Accessibility isn't Just a Feature
It's the Foundation*

*Empowerment isn't a Bonus
It's the Purpose*

*Scalability isn't a Function
It's the Future*

Innovation Doesn't Belong to One Model



Quality Meets Intelligence

Integrated quality management systems and intelligent machine learning turn data into insight

Access on Demand

Flexible, mobile-ready tools to keep labs connected whether in the field, treatment plant, or bench.

Pre-Configured Solutions

Industry-specific templates accelerate implementations while aligning with best practices.

The **Equity** Equation

Access + Capability = Equity

By offering both SaaS and Enterprise solutions, we meet labs where they are to help them grow into where they're going.



LABWARE®

Thank You!

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