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August 5, 2025

# Improving the Reliability of Data for Cannabis Testing

Environmental Measurement Symposium  
St. Louis, MO



# Oregon Environmental Laboratory Accreditation Program

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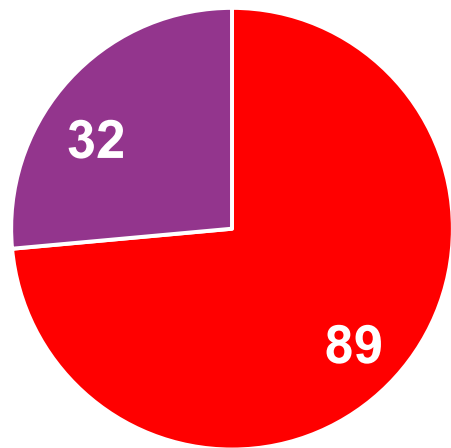
- ORELAP is part of Oregon Health Authority (OHA)
- Accredited environmental, drinking water, cannabis, and psilocybin testing labs to 2016 TNI Standards & Oregon Administrative Rules (OARs)



# ORELAP at a glance...

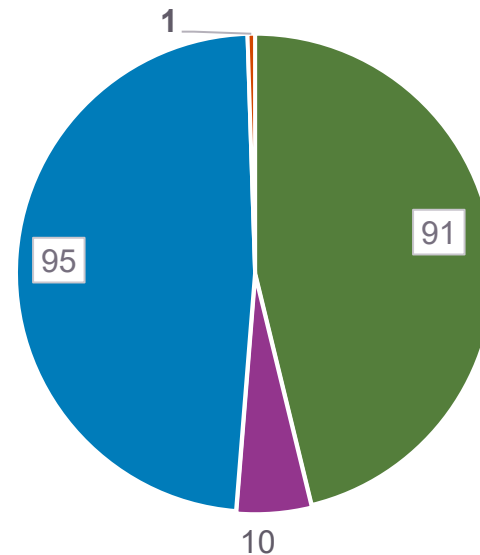
121 Total Laboratories in Program

Accreditation Type



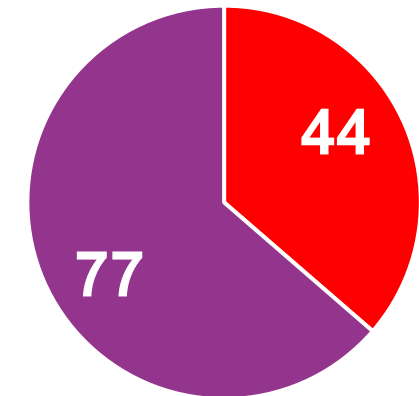
■ Primary ■ Secondary

Laboratory Type



■ DW ■ Cannabis ■ Environmental ■ Psilocybin

In/Out of state

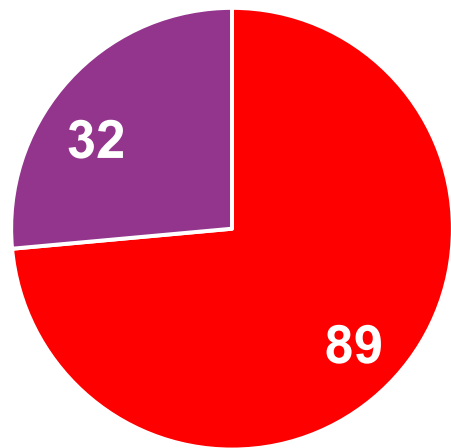


■ In state ■ Out of state

# ORELAP at a glance...

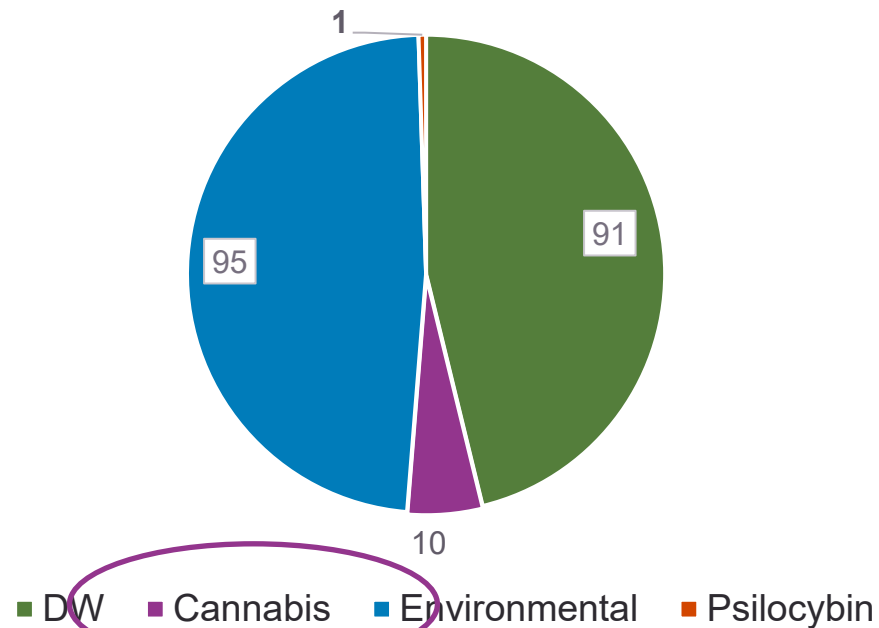
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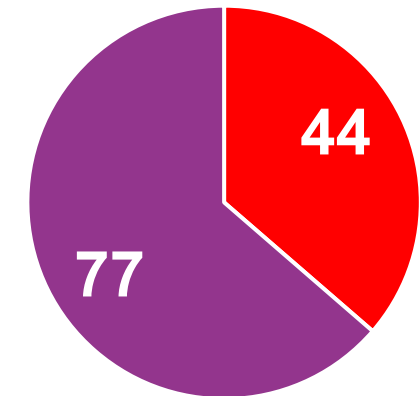
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■ In state ■ Out of state

# Cannabis Testing Regulations in Oregon

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ORELAP accreditation required

Samples taken by laboratory staff

Fields of Accreditation:

Potency (cannabinoids)

Contaminant testing

Water activity

Moisture content

Sampling



Lab  
Accreditation

Testing Rules

Sampling  
Procedures

# Required Testing

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Familiar analyte classes and technologies to the environmental laboratory:

Pesticides & Mycotoxins	LC-MS/MS
Residual solvents	GC-head space MS
Heavy metals	ICP-MS

# Required Testing

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And some less familiar analyte classes and technologies:

Cannabinoids	HPLC-DAD or UV-Vis
Moisture content	Moisture balance
Water activity	Water activity meter
STEC and Salmonella	qPCR

# Oregon's framework for ensuring cannabis testing data quality:



Sampling  
→

Protocol for  
Collecting Samples  
of Usable Marijuana  
ORELAP-SOP-001  
Rev. 4.1

Protocol for Collecting  
Samples of  
Concentrates, Extracts,  
and Products  
ORELAP-SOP-002 Rev.  
4.3





## Data Quality Issues in Cannabis Testing



# Obstacles unique to cannabis testing:

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1. Inconsistent regulations between states
2. Reference methods lack sufficient detail
3. Market dynamics – higher THC results favored
4. Cannabis material heterogeneity



# Inconsistent State Regulations

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- Pesticides, metals, microbiological testing requirements
- Frequency of testing
- Sampling rules
- Complicates PTs for nation-wide use



# Reference Methods

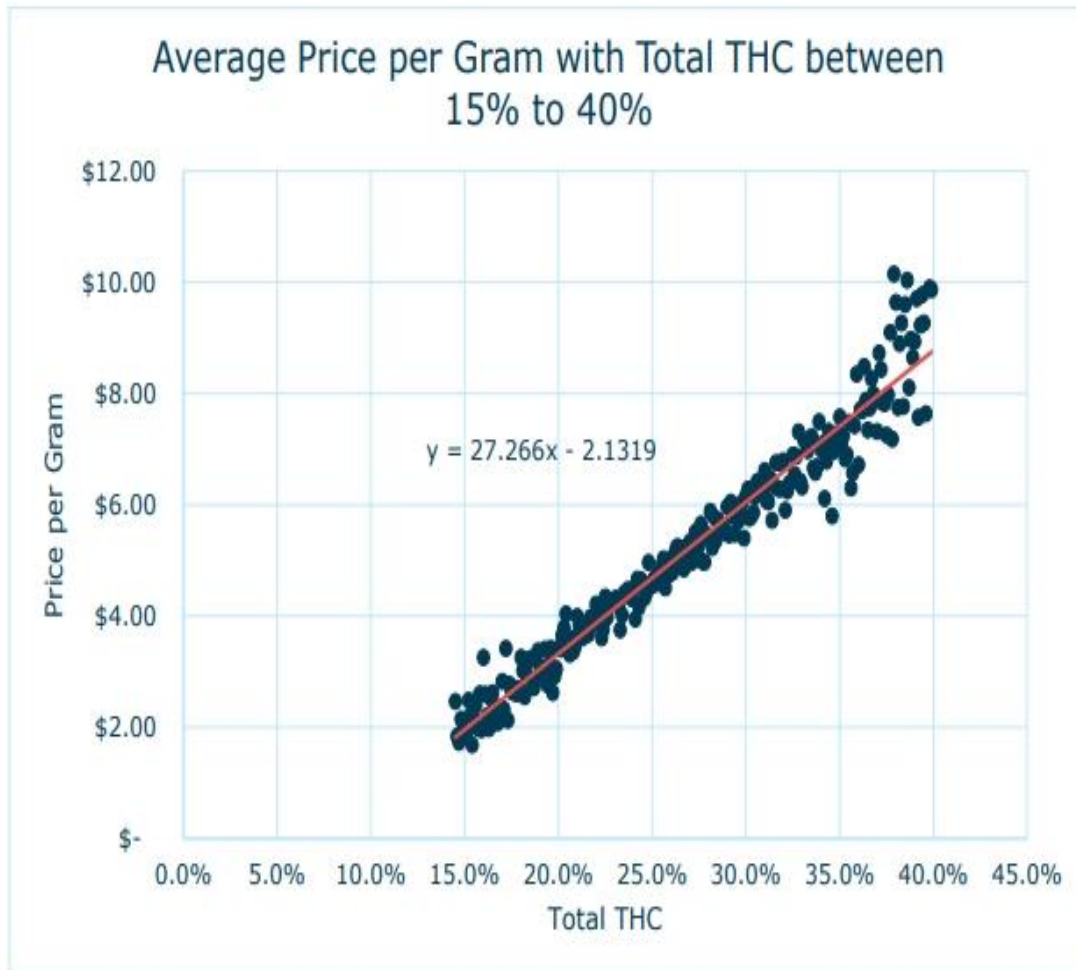
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- National standards bodies have developed some methods specific to cannabis
- Differences between state regulations hamper efforts at standardization
- Diversity of matrices



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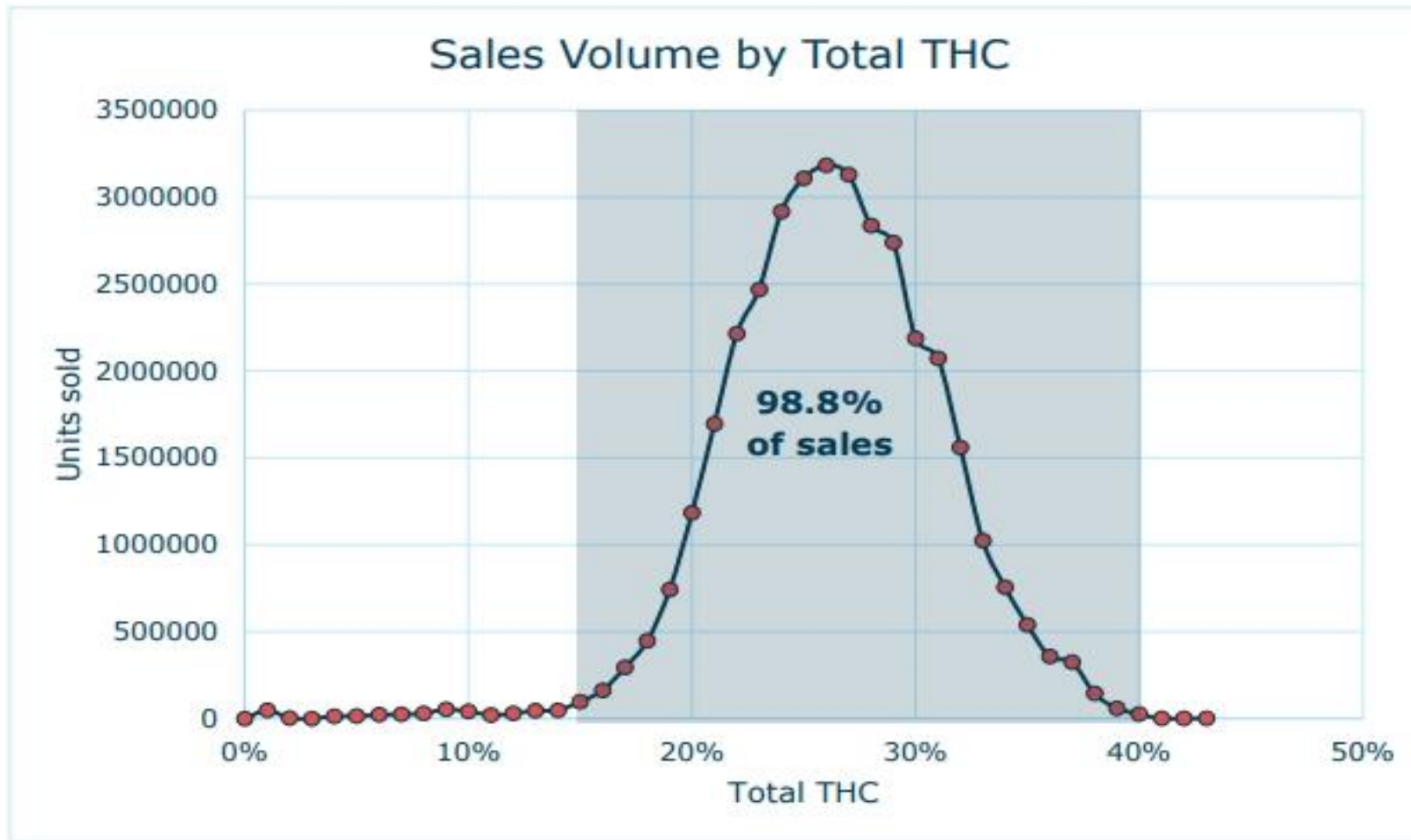
# Market Dynamics in Oregon's Cannabis



- A single number for Total THC is reported on labels
- Wholesale price of cannabis flower is THC-dependent
- Price to consumers is also dictated primarily by Total THC

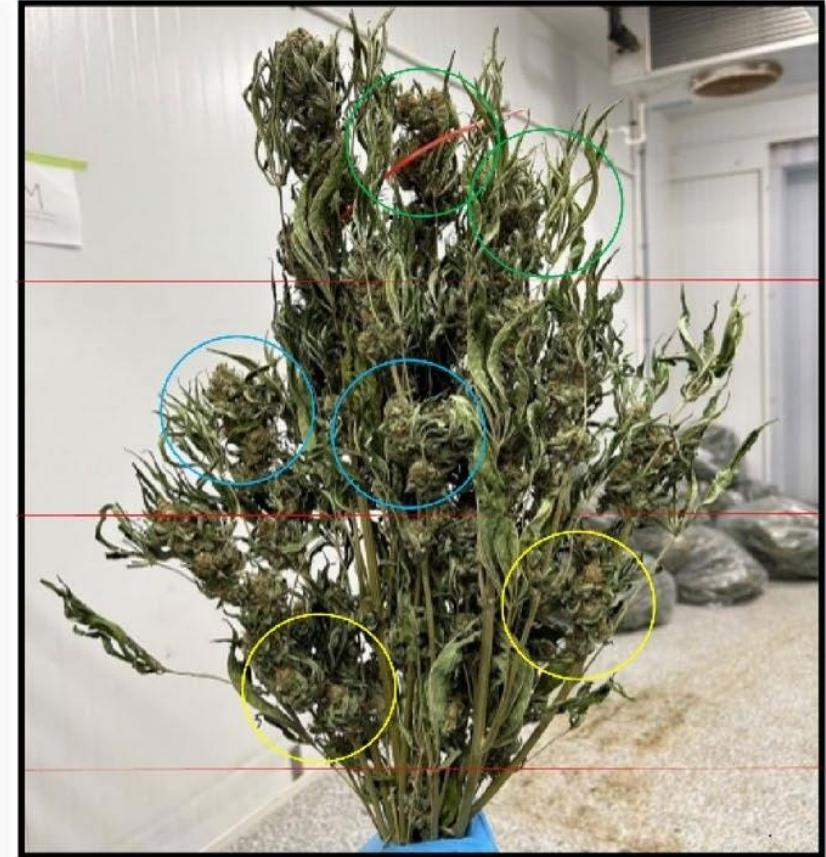
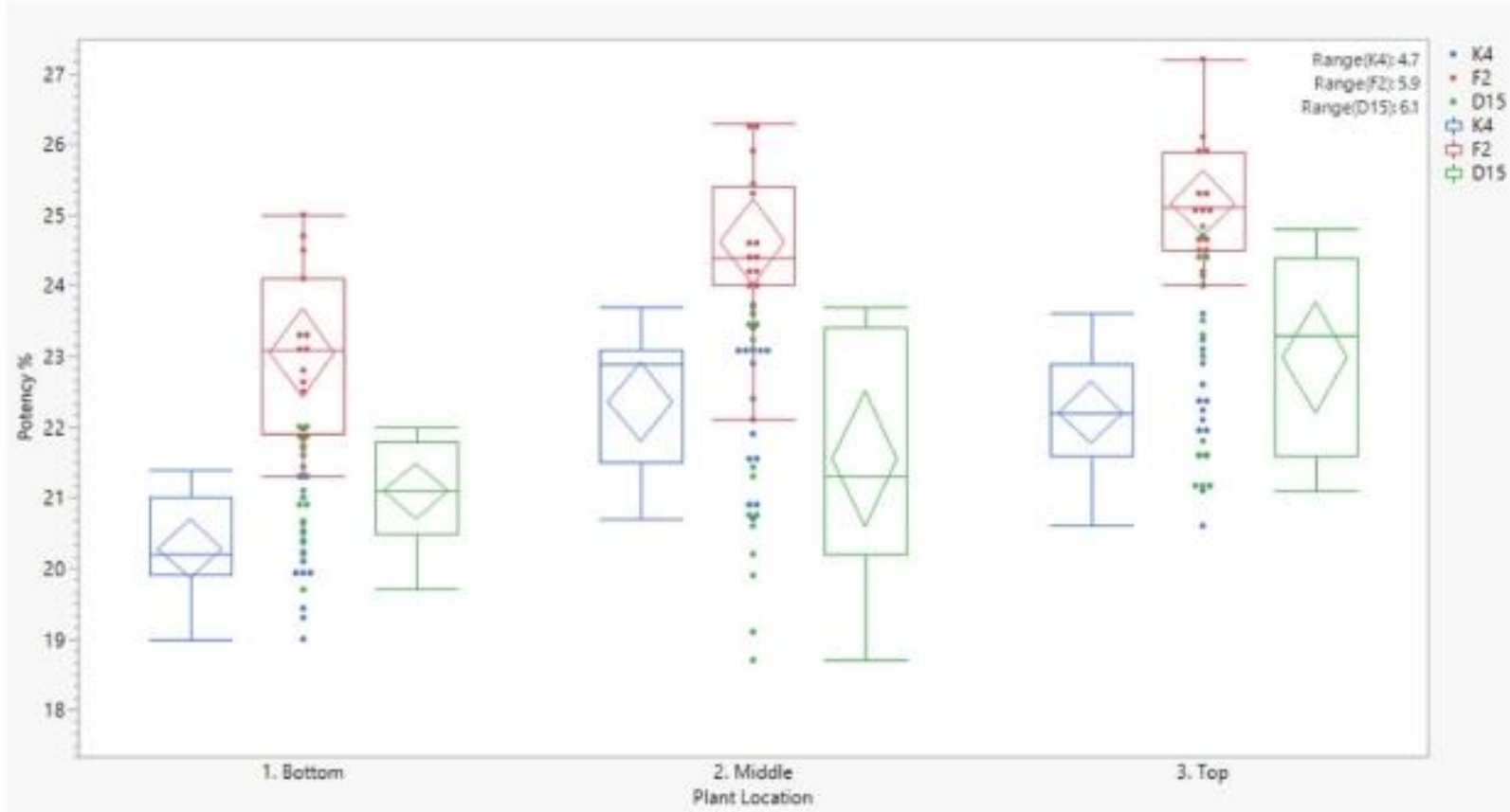
$$\text{Total THC} = \text{THCA} + (0.877 * \text{d9-THC})$$

# Market Dynamics in Oregon's Cannabis



Standiford, Crowley, & Voelker. Technical Report: Evaluating Compliance, Potency, and Pesticides in Oregon's Marijuana and Hemp Markets. OLCC. 2025 May

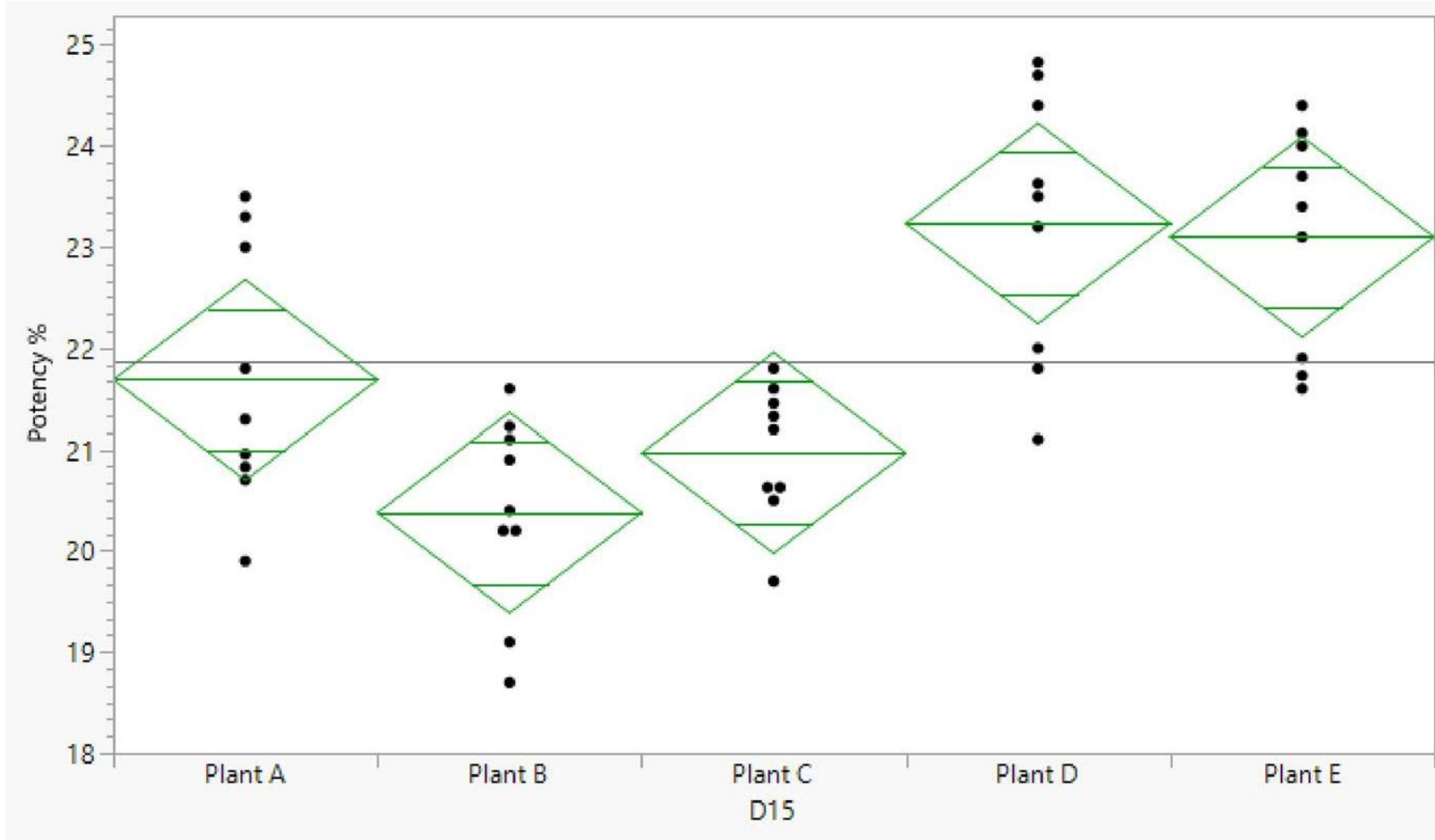
# Cannabis Material Heterogeneity



Cleary, B., Maloney, K., Toor, A. *et al.* Variability of total THC in greenhouse cultivated dried Cannabis. *Sci Rep* **15**, 25285 (2025). <https://doi.org/10.1038/s41598-025-06962-2>



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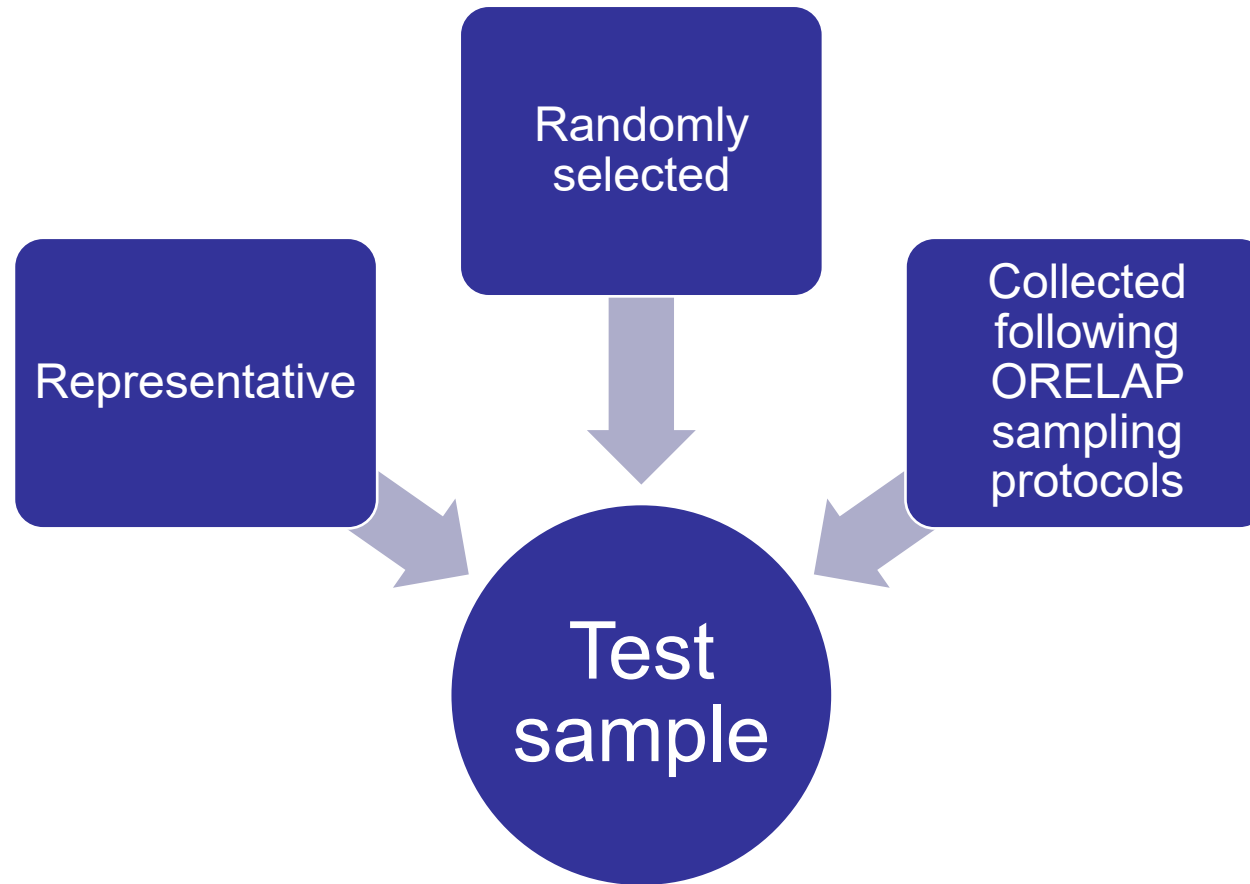


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# **Prescriptive Sampling Procedures as a way of Improving Reliability of Testing Data**

# Representative Sampling

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# Sampling Objectives

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Collect samples in a random and representative manner

Random sampling decreases intentional or unintentional bias

Representative means every piece of the batch has an equal chance of being selected for testing

“The Quality of the Data Can Only be as Good as the Quality of the Sample”



# Representative Sampling

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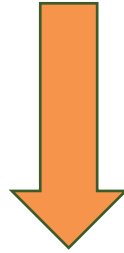
- Minimum sample mass – 0.5% of batch weight for cannabis flower
- Prescribed minimum number of increments
- Each increment should be approximately equal



# ORELAP Sampling Protocols

## Protocol for Collecting Samples of Usable Marijuana

ORELAP-SOP-001 Rev. 4.1



**Table 2 – Minimum number of sample increments for the primary sample based on batch size.**

Size of batch (lbs)	≤ 4.0	≤ 8.0	≤ 12.0	≤ 16.0	≤ 20.0
No. of increments	7	8	9	10	12

Size of batch (lbs)	≤ 24.0	≤ 28.0	≤ 32.0	≤ 36.0	≤ 40.0
No. of increments	14	16	18	20	24

Size of batch (lbs)	≤ 44.0	≤ 48.0	≤ 50.0
No. of increments	28	32	36

## Protocol for Collecting Samples of Concentrates, Extracts, and Products

ORELAP-SOP-002 Rev. 4.3



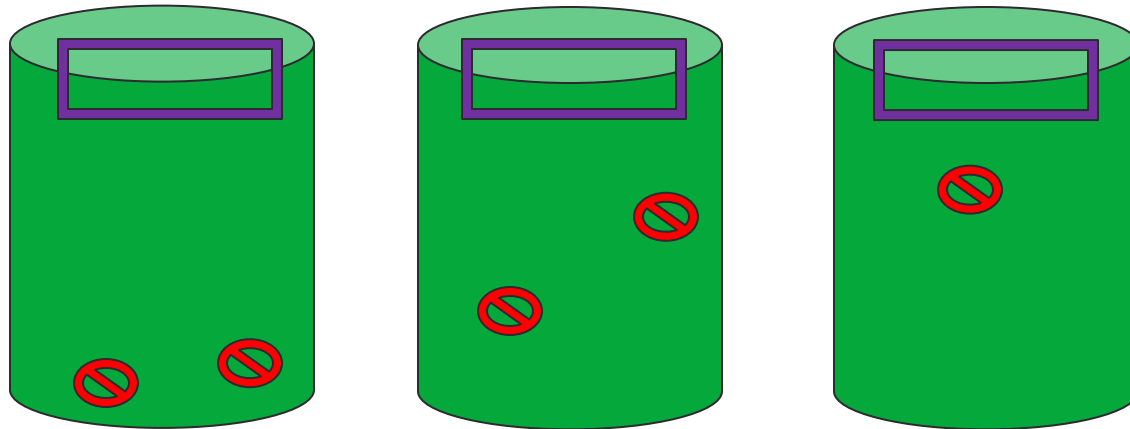
**Table 7** - Sample increments per batch size of cannabinoid concentrates, extracts, finished inhalable cannabinoid products, or industrial hemp-derived vapor items for the primary sample, the duplicate sample, and replicate samples based on weight of the batch or process lot. Each replicate sample shall include the number of increments required for the primary and duplicate.

Batch Weight		Sample Increments Required		Number of Replicates
Pounds	Kilograms	Primary	Duplicate	
0-3.31	0-1.50	1	1	
3.32-6.61	1.51-3.00	3	3	
6.62-13.23	3.01-6.00	5	5	
13.24-26.46	6.01-12.00	7	7	
26.47-55.12	12.01-25.00	7	7	1
55.13-110.23	25.01-50.00	7	7	2
110.24-220.46	50.01-100.00	7	7	3

# Examples of Improper Sampling

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Wrong: Samples only collected from top

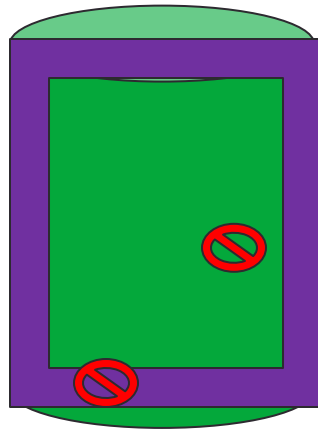


 = Pesticides

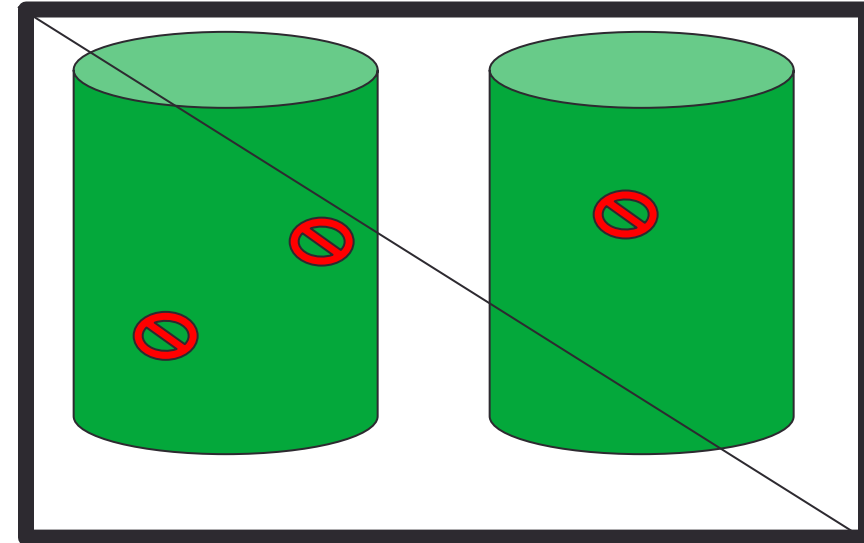
 = Area Sample Collected

# Examples of Improper Sampling

Sampler does not  
have access to entire batch!



2 containers are hidden



 = Pesticides



= Location Sample Could be Collected



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“The Quality of the Data Can Only be as Good as the Quality of the Sample”





# Questions?

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