







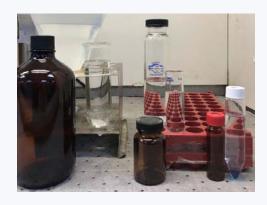






Leveraging Instrument Sensitivity – Customers, Laboratories, and Regulators Benefitting from Evolving Lab Practices











Advancements in sensitivity and technology over the past 20 years:

- Single Quad Mass Spec faster scan speeds, triple axis detectors, extractor/HES sources,
 Simultaneous SIM/Scan
- Pulsed Split/Splitless modes
- ucell ECDs
- LTM doors
- LC/MS/MS more widely utilized in environmental laboratories
- Emergence of GC/MS/MS acceptance for mainstream environmental methods
- Collision cell technology for ICPMS
- Consumable inertness, robustness, offerings inert lines of columns, deactivation processes on injection port liners, etc
- Many more...

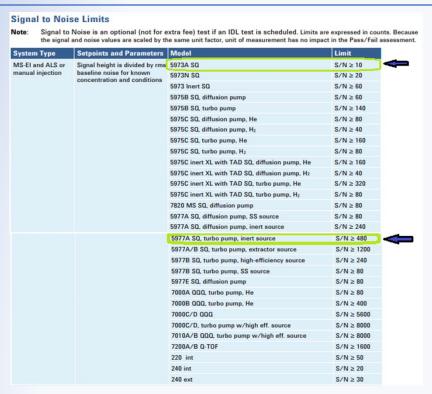


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Instrument Sensitivity Gains Across Agilent Mass Spec Model Numbers



5973A Single Quad Mass Spec S/N check out specifications on OFN are >10 5977A Single Quad Mass Spec S/N check out specifications on OFN are >480

Using OFN checkout procedures as a benchmark, the sensitivity from a 5973A to a 5977A Mass Spec is at least 48 times more sensitive

What does this extra sensitivity allow us to do?









Mass Spec Sensitivity Gain Advantages

- Significantly lower calibrations can be achieved
- Utilize alternate extraction techniques that would historically not been able to achieve regulatory limits (EPA 3511 for example)
- lower sample sizes being extracted
- lower amounts of solvents needed for extraction processes
- Support lower regulatory limits
- Utilize advanced scan speeds by utilizing SIM/Scan simultaneous acquisitions to catch some lower reg limits that might be included in methods with long lists of compounds such as 8260 and 8270
- Cut down or eliminate inferior sample collection and analysis techniques such as eliminating the need for low level soil analysis in volatiles by leveraging instrument sensitivity to support medium level/methanol calibrations to low level limits (eliminate sodium bisulfate preservation issues)



	3510 Sep Fu	3511 Extraction		
Initial volume	1000 mL	100 mL	40 mL	
Final Volume of Extract	1 mL	1 mL	2 mL	
Amt on column	5 ug/mL	5 ug/mL	5 ug/mL	
Final Concentration on Final Report	5 ug/L	50 ug/L	250 ug/L	
Need to calibrate this much lower on the instrument to compensate for the lower initial volume and/or final volume	1X	10X	50X	
Lowest Calibration Level	5 ug/mL	0.5 ug/mL	0.1 ug/mL	

Increased sensitivity makes it possible to calibrate to significantly lower levels on most methods

Signal to Noise Limits

Note: Signal to Noise is an optional (not for extra fee) test if an IDL test is scheduled. Limits are expressed in counts. Because the signal and noise values are scaled by the same unit factor, unit of measurement has no impact in the Pass/Fail assessment.

System Type Setpoints and Parameters		Model	Limit		
	5973A SQ	S/N ≥ 10			
concentration and conditions	5973N SQ	S/N ≥ 20			
	concentration and conditions	5973 Inert SQ	S/N ≥ 60		
	I ALS or Signal height is divided by rms baseline noise for known concentration and conditions	5975B SQ, diffusion pump	S/N ≥ 60		
		5975B SQ, turbo pump	S/N ≥ 140		
		5975C SQ, diffusion pump, He	S/N ≥ 80		
		5975C SQ, diffusion pump, H ₂	S/N ≥ 40		
	concentration and conditions	5975C SQ, turbo pump, He	S/N ≥ 160		
		5975C SQ, turbo pump, H ₂	S/N ≥ 80		
		5975C inert XL with TAD SQ, diffusion pump, He	S/N ≥ 160		
		5975C inert XL with TAD SQ, diffusion pump, H2	S/N ≥ 40		
		5975C inert XL with TAD SQ, turbo pump, He	S/N ≥ 320		
		5975C inert XL with TAD SQ, turbo pump, H₂ S/N ≥ 80			
	7820 MS SQ, diffusion pump	S/N ≥ 80			
	5977A SQ, diffusion pump, SS source S/N ≥ 80				
		5977A SQ, diffusion pump, inert source	S/N ≥ 240		
		5977A SQ, turbo pump, inert source	S/N ≥ 480		
		5977A/B SQ, turbo pump, extractor source	S/N ≥ 1200		
		5977B SQ, turbo pump, high-efficiency source	S/N ≥ 240		
		5977B SQ, turbo pump, SS source	S/N ≥ 80		
		5977E SQ, diffusion pump	S/N ≥ 80		
		7000A QQQ, turbo pump, He	S/N ≥ 80		
		7000B QQQ, turbo pump, He	S/N ≥ 400		
		7000C/D QQQ	S/N ≥ 5600		
		7000C/D, turbo pump w/high eff. source	S/N ≥ 8000		
		7010A/B QQQ, turbo pump w/high eff. source	S/N ≥ 8000		
		7200A/B Q-T0F	S/N ≥ 1600		
		220 int	S/N ≥ 50		
		240 int	S/N ≥ 20		
		240 ext	S/N ≥ 30		



Instrument Calibrations Have Evolved With Instrument Sensitivity

Examples:

Test Method	Historical Lowest Cal Level	Current Lowest Cal Level
PAH SIM	0.05 ug/mL	<0.001 ug/mL
8270 Full List	10 ug/mL	<0.5 ug/mL
PCB Aroclors	0.1 ug/mL	<0.01 ug/mL
8260	1 ug/L	<0.2 ug/L
DRO (Alkane C10-28)	50 ug/mL	<15 ug/mL

Note: On certain test methods instrumentation sensitivity is no longer the limiting factor for reporting limits that can be achieved (consumable cleanliness, prep method limitations, etc)



Sampling Containers and Amount of Solvent Utilized in the Associated Preparation of the Sample



1000 mL of sample process uses approximately 200 mL of methylene chloride

100 mL of sample process uses approximately 20-25 mL of methylene chloride

EPA 3511 uses 40 mL of sample with 2 mL of solvent total with no concentration needed – no concentration yields less extraction losses and better correlation to actual collection site conditions



Impacts of Leveraging Instrument Sensitivity



Laboratory Impact:

- Reduced solvent usage
- Less or no solvent evaporation needed so less emitted into the environment and lower solvent exposure for lab staff

Customer Impact:

- Easier for clients to sample smaller amounts (low yield wells, etc)
- Fraction of the coolers needed in the field and to be shipped back to the lab



GC/MS/MS

Signal to Noise Limits

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S-EI and ALS or	Signal height is divided by rms	5973A SQ	S/N ≥ 10
nanual injection baseline noise for known concentration and conditions	5973N SQ	S/N ≥ 20	
		5973 Inert SQ	S/N ≥ 60
		5975B SQ, diffusion pump	S/N ≥ 60
		5975B SQ, turbo pump	S/N ≥ 140
		5975C SQ. diffusion pump, He	S/N ≥ 80
		5975C SQ. diffusion pump, H ₂	S/N ≥ 40
		5975C SQ, turbo pump, He	S/N ≥ 160
		5975C SQ, turbo pump, H ₂	S/N ≥ 80
		5975C inert XL with TAD SQ, diffusion pump, He	S/N ≥ 160
		5975C inert XL with TAD SQ, diffusion pump, H ₂	S/N ≥ 40
		5975C inert XL with TAD SQ, turbo pump, He	S/N ≥ 320
		5975C inert XL with TAD SQ, turbo pump, H ₂	S/N ≥ 80
	7820 MS SQ. diffusion pump	S/N ≥ 80	
		5977A SQ. diffusion pump, SS source	S/N ≥ 80
		5977A SQ, diffusion pump, inert source	S/N ≥ 240
		5977A SQ, turbo pump, inert source	S/N ≥ 480
		5977A/B SQ, turbo pump, extractor source	S/N ≥ 1200
		5977B SQ, turbo pump, high-efficiency source	S/N ≥ 240
		5977B SQ, turbo pump, SS source	S/N ≥ 80
		5977E SQ. diffusion pump	S/N ≥ 80
		7000A QQQ, turbo pump, He	S/N ≥ 80
		7000B QQQ, turbo pump, He	S/N ≥ 400
		7000C/D QQQ	S/N ≥ 5600
		7000C/D, turbo pump w/high eff. source	S/N ≥ 8000
		7010A/B QQQ, turbo pump w/high eff. source	S/N ≥ 8000
		7200A/B Q-TOF	S/N ≥ 1600
		220 int	S/N ≥ 50
		240 int	S/N ≥ 20
		240 ext	S/N ≥ 30



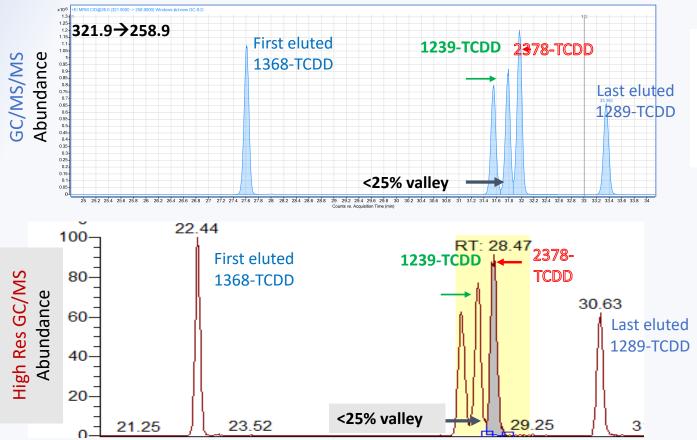


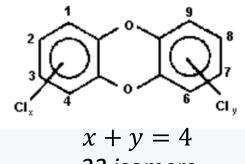
7000 and 7010 QQQ systems over 800 times more sensitive than a 5973 single quad, viable option to replace magnetic sector mass specs for dioxin/furan methodologies, GC/MS/MS allowed in the newest revision of 8270

Pace Analytical®

Tetrachlorinated dibenzodioxins (TCDD)

Peaks match between GCMS/MS vs High Resolution GC/MS





22 isomers



Calibration and Linear Range

• Response Factor, Signal-to-noise, and Relative Retention Time all meet the 1613B criteria

Cal. Sample Name	Level
200 ppt Cal Std.	L1
500 ppt Cal Std.	L2
1000 ppt Cal Std.	L3
4 ppb Cal Std.	L4
10 ppb Cal Std.	L5
50 ppb Cal Std.	L6
250 ppb Cal Std.	L7
1000 ppb Cal Std.	L8
2.5 ppm Cal Std.	L9

Name	Avg. RF	Avg. RF RSD	CS1 RF	Difference	CS1 S/N	CS1 RRT	1613b RRT criteria	Pass/Fail	
2378-TCDD	1.123	6	1.004	-11%	25	1.002	0.999-1.002	Pass	
2378-TCDF	0.97	2.9	0.943	-3%	50	1.001	0.999-1.003	Pass	
12378-PeCDD	0.985	3.5	0.994	1%	42	1.001	0.999-1.002	Pass	
12378-PeCDF	0.991	2.8	1.025	3%	54	1.001	0.999-1.002	Pass	
23478-PeCDF	1.007	2.1	0.997	-1%	63	1.000	0.999-1.002	Pass	
123478-HxCDD	0.991	4.2	0.999	1%	21	1.001	0.999-1.001	Pass	
123478-HxCDF	0.924	4.4	0.921	0%	33	1.001	0.998-1.004	Pass	
123678-HxCDD	0.929	3.6	0.917	-1%	25	1.000	1.000-1.019	Pass	
123678-HxCDF	0.908	4.5	0.877	-3%	43	1.000	0.999-1.001	Pass	
123789-HxCDD	1.027	5.3	1.000	-3%	42	1.000	0.997-1.005	Pass	
123789-HxCDF	0.912	5.2	0.902	-1%	38	1.000	0.999-1.001	Pass	
234678-HxCDF	0.983	4.1	0.999	2%	48	1.000	0.999-1.001	Pass	
1234678-HpCDD	1.008	4	1.033	2%	83	1.000	0.999-1.001	Pass	
1234678-HpCDF	0.912	3.5	0.943	3%	92	1.000	0.999-1.001	Pass	
1234789-HpCDF	0.902	4.2	0.948	5%	90	1.000	0.999-1.001	Pass	
OCDD	1.056	2.4	1.040	-1%	150	1.000	0.999-1.001	Pass	
OCDF	0.913	3.5	0.940	3%	148	1.000	0.999-1.008	Pass	



Initial Calibration report

Method Path	E:\Pace 1613\03	Initial C	ambrac	он кер	016 111	icu vo Q	~~					
Method File	1613 processing											
Batch Name	E:\Pace 1613\03		sults\050820	018-4.batch.l	bin							
Last Calib Update	5/8/2018 1:41:44		_									
-												
Level Name	Calibration Files					Acq. Date				Last Upda		
0.5	E:\Pace 1613\03292					3/29/2018 3:06:11 PM 5/8/				018 1:41:4		
2	E:\Pace 1613\03292						8 3:55:41 PM			018 1:41:4		
10	E:\Pace 1613\03292									5/8/2018 1:41:44 PM		
40	E:\Pace 1613\03292									/8/2018 1:41:44 PM		
200	E:\Pace 1613\03292					3/29/2018 6:24:08 PM			5/8/2018 1:41:44 PM			
CC	E:\Pace 1613\03292	018\032918_08.	D			3/29/201	29/2018 7:13:32 PM		5/8/2018 12:04:42 PM			
Compound		Curve Fit	0.5	2	10	40	200	CC		Avg RF	%RSD	
I 1 I 13C 2,3,7,8 TO	CDD					ISTD -						
T W2 1,2,8,9 TCDD		Avg RF	1.2139	1.1277	1.3979	1.2225	1.3325			1.2589	8.453	
T T 2.3.7.8 TCDD		Avg RF	1.2211	1.0966	0.8674	1.2202	1.3315			1.1474	15,444	
T W2 1,3,6,8 TCDD		Avg RF	1.2122	1.1280	0.9379	1.2226	1.3325			1.1666	12.605	
2 I 13C 2,3,7,8 T						ISTD -						
W1 1,2,8,9 TCDF		Avg RF	1.2030	1.1713	1.6034	1.2492	1.3521			1.3158	13.277	
T T 2,3,7,8 TCDF		Avg RF	1.1933	1.1623	1.1813	1.2548	1.3518			1.2287	6.270	
W1 1,3,6,8 TCDF		Avg RF	1.2032	1.1734	1.3038	1.2550	1.3521			1.2575	5.779	
4 I 13C- 2,3,4,7,8	PCDF					ISTD -						
T T 2,3,4,7,8 PCDF		Avg RF	5.3946	5.6422	5.9734	6.2820	6.2511			5.9087	6.533	
3 I 13C-1,2,3,6,8						ISTD -						
F W4 1,2,3,8,,9 PC		Avg RF	5.0841	5.2331	7.2861	5.8579	5.9044			5.8731	14.819	
T T 1,2,3,7,8 PCDD		Avg RF	5.0772	5.2254	5.5486	5.8600	5.9042			5.5231	6.695	
T W4 1,2,4,7,9 PCE	DD	Avg RF	5.0819	5.2321	6.4100	5.8579	5.9044			5.6973	9.500	
5 I 13C- 1.2.3.4.7	.8 HxCDD					ISTD -						
T W6 1,2,3,7,8,9 H	×CDD	Avg RF	4.5046	4.5364	4.5386	4.8243	4.7854			4.6378	3.312	
T T 1,2,3,4,7,8 HxC	CDD	Avg RF	4.4493	4.7447	4.9830	5.0750	4.8748			4.8254	5.050	
T T 1,2,3,7,8,9 HxC		Avg RF	4.5084	4.5893	5.0656	4.8794	4.8742			4.7834	4.795	
T W6 1,2,4,6,7,9 H	×CDD	Avg RF	4.5007	4.6124	5.0688	4.8588	4.8770			4.7835	4.733	
I 4 I 13C 1,2,3,7,8						ISTD -				-		
T W3 1,3,4,6,8 PC		Avg RF	4.8848	4.9324	4.8561	5.6141	5.5717			5.1718	7.457	
T T 1,2,3,7,8 PCDF		Avg RF	4.8497	4.9210	5.3369	5.6168	5.5659			5.2581	6.792	
F W3 1,2,3,8,9 PC	DF	Avg RF	5.9937	6.8835	6.0166	7.4392	6.3205			6.5307	9.522	
6 13C- 1,2,3,4,7,8	HxCDF					ISTD -						
T T 1,2,3,4,7,8 HxC		Avg RF	5.0077	5.0104	5,2497	5,3500	5.1712			5.1578	2,905	
6 I13C 1.2.3.6.7.8						ISTD -						
T T 1,2,3,6,7,8 HxC		Avg RF	4.5305	4.5619	4.7682	4.9330	4.7722			4.7131	3.536	
Г W5 1,2,3,4,6,8 H		Avg RF	4.5254	4.5586	4.4747	4.9288	4.7693			4.6514	4.115	
T W5 1,2,3,4,8,9 H	×CDF	Avg RF	4.0825	4.2248	4.4161	4.5023	4.4149			4.3281	3.945	
I 6 I 13C 1,2,3,7,8,	9 HxCDF					ISTD -						
T T 1,2,3,7,8,9 HxC		Avg RF	4.3818	4.6711	4.8059	4.9633	4.8070			4.7258	4.621	
		,g .u										
6 13C 2,3,4,6,7,8						ISTD -				-		
T T 2,3,4,6,7,8 HxC	CDF	Avg RF	4.6775	4.7565	4.8329	4.9283	4.8853			4.8161	2.087	
5 I 13C- 1,2,3,4,6	7.8 HoCDD					ISTD -						
T W8 1,2,3,4,6,7,9		Avg RF	5.2814	5.3331	6.5580	5.8183	5.9419			5.7865	8.984	
			5.2658	5.3331	5.7371	5.8183	5.9419			5.6180	8.984 5.365	
T T 1,2,3,4,6,7,8 H		Avg RF Avg RF	5.2658	5.3309		5.8172	5.9390				5.365	
F W8 1,2,3,4,6,7,8	прособ	AVG RF	5.2//4	5.3321	5.7694	5.8183	5.9418			5.6278	5.369	
I 6 I 13C- 1,2,3,4,6	,7,8 HpCDF					ISTD -						
TW7 1,2,3,4,6,7,8		Avg RF	5.5989	5.7597	6.2367	6.2596	6.2352			6.0180	5.227	



LC/MS/MS Applications

- Direct Injection of Herbicides

- PFAS



Herbicide Analysis by LC/MS/MS

- EPA 8151 has many issues related to compound recovery/stability with both preparation of samples and analysis on an ECD
- Excessive prep times
- MCPP/MCPA issues with ECDs
- Compounds capable of being injected with minimal prep onto LC/MS/MS by EPA 8321
- 8151 uses 1 liter of sample, 8321 LC/MS/MS technique uses 40 mL Vials
- Same Reporting limits
- Prep times for 8151 approximately 6 hours, new technique approximately 30 minutes
- Significantly better and more consistent recoveries

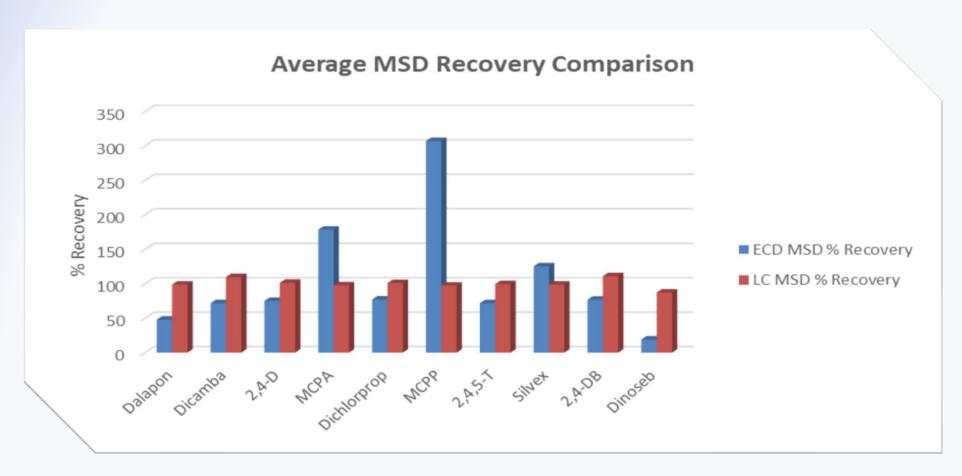






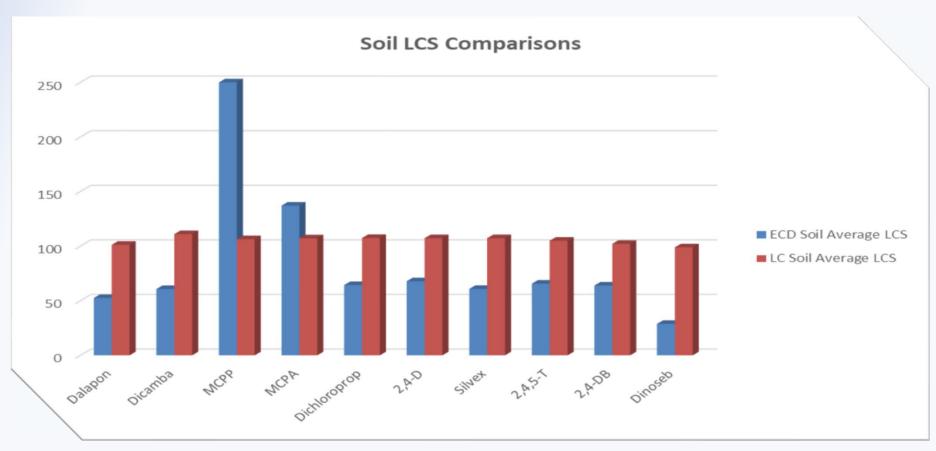


Matrix Spike Comparisons



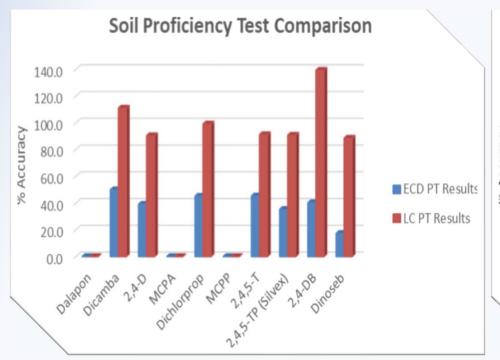


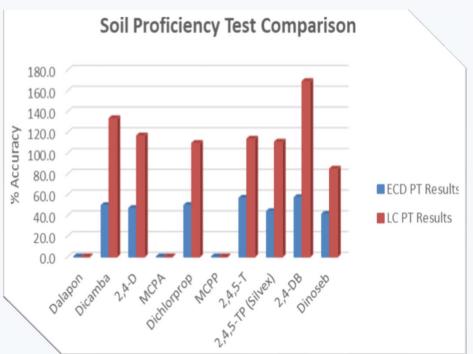
Oderudwru #rqwurd/shh#rp sdulvrqv





Surilflingf | #Whwwdj #Vdp son#Frp solutyrqv





SW#4 #D Mdqxdu #5353 ##########\$W#5 #D P dufk#5353



PFAS Analysis by LC/MS/MS

- All manufacturers have LC/MS/MS systems that can perform this analysis and achieve detection limits needed by the regulatory agencies
- Various models available from each manufacturer
- Is there an optimal model, manufacturer, etc?











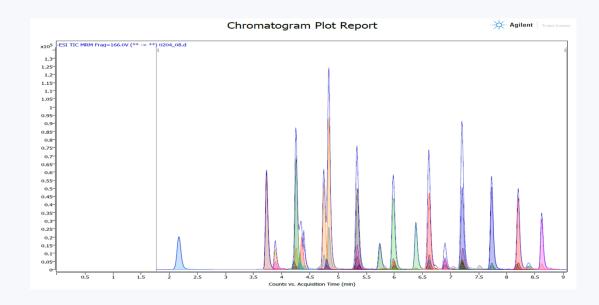
LC/MS/MS Sensitivity Gain Advantages

- Historical instrument models of LC/MS/MS systems require 5-10 uL injection volumes to achieve sensitivity needed for reg limits for PFAS methodologies
- Agilent 6495C can achieve the same levels with 1 uL or less injected
 - As regulated compound lists expand, sensitivity sufficient to absorb additional compounds with minimal increases in injection volume
 - Lower injection amount maintains integrity of mobile phase composition, superior chromatography and consistency from injection to injection (especially on PFBA/PFBS)
 - 5-10 times lower injection volumes mean 5-10 times less sample matrix is being placed onto the column, detector, etc which correlates to less consumable replacement needed and maintenance in general
 - No physical manipulation of the source for proper alignment needed (iFunnel technology)
 - Only Nitrogen gas used on system, no Argon needed





1 uL Injection of PFAS Standard on Agilent 6495C





5rwhqwldd ssdfdwlrqv#iru#DF2PV2PVB

RUJDQRSKRVSKDWH# SHVWIFIGHV

KDORDFHWIF DFIGV

SHQWDFKORURSKHQRO

FKORUIQDWHG# SHVWIFIGHV SRO\DURPDWF#
K\GURFDUERQV

SHUFKOR UDWHV



Thank you!